



Senior Sales Support Manager

Texas based worldwide leader in cash management solutions seeks experienced candidates who have existing relationships with Top Tier Retailers as well as demonstrated experience launching new products and building infrastructure.

Responsibilities:

- Develop & execute sales proposals to prospective accounts in order to expedite purchasing process
- Own pre & post close sales process to drive additional revenue & exceed pre-determined sales objectives
- Maintain close client relationship by providing guidance and assistance throughout product implementation process

Requirements:

- Successful candidate will have proven track record of client relationships with or management level work experience at one of the Top Tier retailers (Kohl's, Walmart, Lowe's, Target, Sam's Club, JC-Penny, Best Buy, Publix, Kroger)
- Minimum 5-7 years experience in a sales or marketing role preferably in a retail environment
- Ability to travel to multiple client locations throughout the U.S.

For consideration please email your resume to Mike Hudson: mhudson@tidel.com